

REDC

REAL ESTATE CAREER DEVELOPMENT CENTER OF GEORGIA

IGNITE Fall 2018

Start Date: Monday Oct 1

Completion Date: Friday Oct 26

Time: 9:00am – 12:15pm. With a 15 minute break at 10:30

DATE	Description	Hours
Mon Oct 1	Session 1: IGNITE Your Business	3.0
Weds Oct 3	Session 2: Build Your Business.	3.0
Fri Oct 5	Session 3: Find Your Business.	3.0
Mon Oct 8	Session 4: Win The Seller	3.0
Wed Oct 10	Session 5: Price To Sell	3.0
Fri Oct 12	Session 6: Sell Your Listing	3.0
Mon Oct 15	Session 7: Find and Win Buyers.	3.0
Wed Oct 17	Session 8: Find and Show Homes	3.0
Fri Oct 19	Session 9: Make and Receive Offers	3.0
Mon Oct 22	Session 10: Negotiate The Deal.	3.0
Weds Oct 24	Session 11: Close the Deal.	3.0
Fri Oct 26	Session 12: IGNITION – Blast Off/Exam.	3.0

The total hours of all sessions equals 36. Each student is required to be in the classroom, as mandated by the Georgia Real Estate Commission, complete all required assignments and pass the school exit exam with a 75% or higher to qualify for the 25 Post License Hours.

Any missed portion of a session will result in lost hours

*Syllabus Is Subject To Change