



Fall — Pre License — 2021

START DATE Thursday, October 21 2021 **COMPLETION DATE:** Monday January 24, 2022

DATE	DESCRIPTION	HOURS
THU- 10/21	ORIENTATION	0.00
MON- 10/25	Chp 1: Introduction to Real Estate & Chp 2: Nature and Description of Real Estate	3.75
WED- 10/27	Chp 3: Rights and Interest in Land & Chp 4: Forms of Ownership	3.75
MON- 11/01	Chp 5: Fair Housing Chp 6: Condos ,Co-Ops & Timeshares Chp 7:Land Use Controls	3.75
WED- 11/03	Chp 8: The Principal Broker Relationship-Agency	3.75
MON- 11/08	Chp 9: Contract Law	3.75
WED- 11/10	Chp 10: The Principal Broker Relationship -Employment	3.75
MON- 11/15	Chp 11: Real Estate Contract and Purchase & Sale Agreement Practical	3.75
WED- 11/17	Chp 12: Lending Practices & Chp 13: The Loan & The Consumer	3.75
MON- 11/22	Chp 14: Sources of Financing: 15 Types of Financing	3.75
MON- 11/29	Chapter 1-15REVIEW	3.75
WED- 12/01	MIDTERM EXAM	0.00
MON- 12/06	Chp 16: Notes & Securities	3.75
WED - 12/08	Chp 17: Taxes and Assessments	3.75
MON- 12/13	Chp 18: The Real Estate Appraisal	3.75
WED12/15	Chp 18: Appraisal Practical	3.75
MON- 12/20	Chp 19: Closing the Transaction—Seller Worksheet	3.75
WED- 12/22	Chp 20: Transferring Tittle Chp 21: Recordation, Abstracts, Title Insurance	3.75
WED- 12/29	Chp 22: Real Estate Lease and Lease Practical	3.75
MON- 1/03	Chp 23: Georgia License Law	3.75
WED- 1/05	Chp 24: Georgia Rules and Regulations	3.75
MON- 1/10	Chp 25: Georgia Practice	3.75
WED- 1/12	Ethics	3.75
MON—1/17	Final Review of ALL CHAPTERS	3.75
WED—1/19	FINAL EXAM	0.00
MON—1/24	FINAL RETAKE	0.00

Students are required to be on time. Class begins at 6:00PM. There will be a break from 8:00-8:15. Students are responsible for reading the material and completing the quiz on each chapter prior to each session.

The total hours of sessions is equal to 82.5. Each student is **required** to be in the classroom, as mandated by the Georgia Real Estate Commission, complete all required assignments, and pass the school exit exam with a 75% or better to qualify to sit for the state exam. Any portion of a session missed will result in lost hours for that session. Class begins promptly at 6:00PM.