



## Fall — Pre License — 2022

**START DATE: Monday August 22, 2022**

**COMPLETION DATE: Monday November 30, 2022**

DATE	DESCRIPTION	HOURS
MON- 08/22	ORIENTATION	0.00
WED- 08/24	Chp 1: Introduction to Real Estate & Chp 2: Nature and Description of Real Estate	3.75
MON- 08/29	Chp 3: Rights and Interest in Land & Chp 4: Forms of Ownership	3.75
WED- 08/31	Chp 5: Fair Housing, Chp 6: Condos, Co-Ops & Timeshares, Chp 7: Land Use Controls	3.75
WED- 09/07	Chp 8: The Principal Broker Relationship- Agency	3.75
MON- 09/12	Chp 9: Contract Law	3.75
WED- 09/14	Chp 10: The Principal Broker Relationship- Employment	3.75
MON- 09/19	Chp 11: Real Estate Contract and Purchase & Sale Agreement Practical	3.75
WED- 09/21	Chp 12: Lending Practices & Chp 13: The Loan & The Consumer	3.75
MON- 09/26	Chp 14: Sources of Financing & Chp 15: Types of Financing	3.75
WED- 09/28	Chp 15: Types of Financing & Chapter 1-15 REVIEW	3.75
MON- 10/03	MIDTERM EXAM	0.00
WED- 10/05	Chp 16: Notes & Securities	3.75
WED- 10/12	Chp 17: Taxes and Assessments	3.75
MON- 10/17	Chp 18: The Real Estate Appraisal	3.75
WED- 10/19	Chp 18: Appraisal Practical	3.75
MON- 10/24	Chp 19: Closing the Transaction- Seller Worksheet	3.75
WED- 10/26	Chp 20: Transferring Title & Chp 21: Recordation, Abstracts, Title Insurance	3.75
WED- 11/02	Chp 22: Real Estate Lease and Lease Practical	3.75
MON- 11/07	Chp 23: Georgia License Law	3.75
WED- 11/09	Chp 24: Georgia Rules and Regulations	3.75
MON- 11/14	Chp 25: Georgia Practice	3.75
WED- 11/16	Ethics	3.75
MON- 11/21	Final Review of ALL CHAPTERS	0.00
MON- 11/28	FINAL EXAM	0.00
WED- 11/30	FINAL RETAKE	0.00

**Students are required to be on time. Class begins at 6:00PM. There will be a break from 8:00-8:15. Students are responsible for reading the material and completing the quiz on each chapter prior to each session.**

The total hours of sessions is equal to 78.75. Each student is **required** to be in the classroom, as mandated by the Georgia Real Estate Commission, complete all required assignments, and pass the school exit exam with a 75% or better to qualify to sit for the state exam. Any portion of a session missed will result in lost hours for that session. Class begins promptly at 6:00PM.