

WINTER — Pre License — 2024

START DATE: Monday Jan 8, 2024

COMPLETION DATE: Wednesday April 10, 2024

| DATE | DESCRIPTION | HOURS |
|------------|---|-------|
| MON- 01/08 | ORIENTATION | 0.00 |
| WED- 01/17 | Chp 1: Introduction to Real Estate & Chp 2: Nature and Description of Real Estate | 3.75 |
| MON- 01/22 | Chp 3: Rights and Interest in Land & Chp 4: Forms of Ownership | 3.75 |
| WED- 01/24 | Chp 5: Fair Housing, Chp 6: Condos, Co-Ops & Timeshares, Chp 7: Land Use Controls | 3.75 |
| MON- 01/29 | Chp 8: The Principal Broker Relationship- Agency | 3.75 |
| WED- 01/31 | Chp 9: Contract Law | 3.75 |
| MON- 02/05 | Chp 10: The Principal Broker Relationship- Employment | 3.75 |
| WED- 02/07 | Chp 11: Real Estate Contract and Purchase & Sale Agreement Practical | 3.75 |
| MON- 02/12 | Chp 12: Lending Practices & Chp 13: The Loan & The Consumer | 3.75 |
| WED- 02/14 | Chp 14: Sources of Financing & Chp 15: Types of Financing | 3.75 |
| WED- 02/21 | Chp 15: Types of Financing & Chapter 1-15 REVIEW | 3.75 |
| MON- 02/26 | MIDTERM EXAM | 0.00 |
| WED- 02/28 | Chp 16: Notes & Securities | 3.75 |
| MON- 03/04 | Chp 17: Taxes and Assessments | 3.75 |
| WED- 03/06 | Chp 18: The Real Estate Appraisal | 3.75 |
| MON- 03/11 | Chp 18: Appraisal Practical | 3.75 |
| WED- 03/13 | Chp 19: Closing the Transaction- Seller Worksheet | 3.75 |
| MON- 03/18 | Chp 20: Transferring Title & Chp 21: Recordation, Abstracts, Title Insurance | 3.75 |
| WED- 03/20 | Chp 22: Real Estate Lease and Lease Practical | 3.75 |
| MON- 03/25 | Chp 23: Georgia License Law | 3.75 |
| WED- 03/27 | Chp 24: Georgia Rules and Regulations | 3.75 |
| MON- 04/01 | Chp 25: Georgia Practice | 3.75 |
| WED- 04/03 | Ethics | 3.75 |
| MON- 04/08 | Final Review of ALL CHAPTERS | 0.00 |
| WED- 04/10 | FINAL EXAM | 0.00 |
| MON- 04/15 | FINAL RETAKE | 0.00 |

Students are required to be on time. Class begins at **6:00PM**. There will be a break from 8:00-8:15. Students are responsible for reading the material and completing the quiz on each chapter prior to each session.

The total hours of sessions is equal to 78.75. Each student is **required** to be in the classroom, as mandated by the Georgia Real Estate Commission, complete all required assignments, and pass the school exit exam with a 75% or better to qualify to sit for the state exam. Any portion of a session missed will result in lost hours for that session. Class begins promptly at 6:00PM.